

ENGINEERING SERVICES PACKAGE

A global package that ease the purchase of engineering solutions and training services

CUSTOMIZE YOUR PACKAGE

training services & engineering solutions

USE UP YOUR PACKAGE

without further purchase orders

MONITOR YOUR PACKAGE

on NacelleLife portal

KEY CUSTOMER BENEFITS

- ✓ **Save the administration burden** of multiple purchase orders
- ✓ **Speed up** the delivery of your engineering solutions
- ✓ **Receive a commercial support** in a form of a reward

CONTACT US

NacelleLife
portal



Customer Support Center



+33 (0) 1 64 14 80 33



support.sna@customer.safrangroup.com



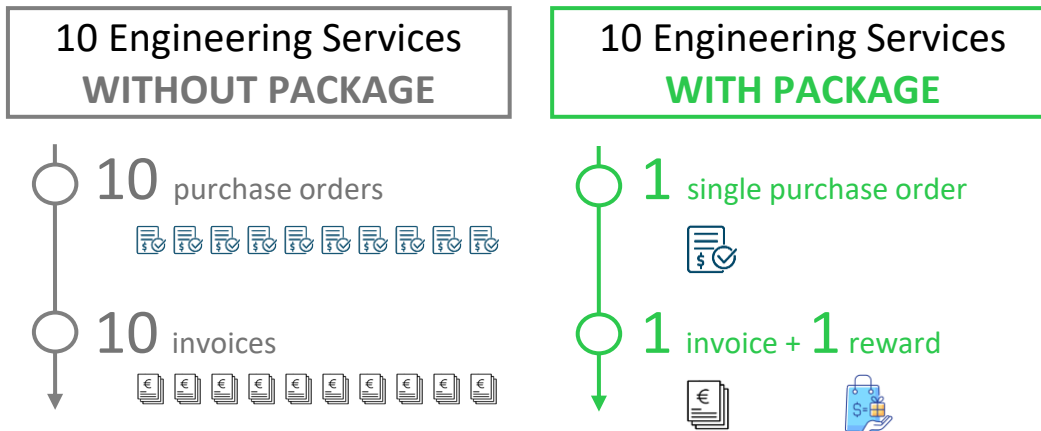
ENGINEERING SERVICES PACKAGE

This policy is valid and available from July 1st, 2025, until December 31st, 2026, unless revised or withdrawn earlier.

Eligible services:



Keep your peace of mind:



Packages available and associated commercial rewards:

	Small	Medium	Large
Purchase price	\$ 20 000	\$ 60 000	\$ 100 000
Commercial Reward <small>(% of the purchase price additionally credited after payment reception)</small>	5% \$ 1 000	10% \$ 6 000	15% \$ 15 000
Customer balance	\$ 21 000	\$ 66 000	\$115 000

Reference: CSSD-NE-25-10

Eligible Services: Services covered by Safran Nacelles applicable Engineering Services Policy (Operators and Non-Operators) and Training Catalogue (Operators only).

Operational procedure:

Step 1 – Subscribe: The Operator shall place one (1) purchase order for one of the three Engineering Services Packages (Small, Medium, Large) as per “Packages available and associated commercial rewards” (see left side of this page). The purchase order shall refer to this policy ref. CSSD-NE-25-10 and shall be submitted through NacelleLife portal or sent to support.sna@customer.safrangroup.com. Upon purchase order receipt, Safran Nacelle will confirm the Engineering Services Credit amount (purchase order amount + commercial reward) and invoice the purchase order amount. The Operator shall pay the invoice at the payment terms applicable to Operator as defined by Safran Nacelles at such time.

Step 2 – Use: As long as the remaining balance of the Engineering Services Package allows for service consumption, Engineering Services and Training Services requested by the Operator will be delivered by Safran Nacelles. Safran will deduct the then current Engineering Services or Training price from the Engineering Services Package balance.

Step 3 – Monitor: The Engineering Services Package balance will be provided either by your Safran Nacelles representative or via the NacelleLife portal. As long as the remaining balance of the Engineering Services Package allows for service consumption, Engineering Services and Training Services requested by the Operator will be delivered by Safran Nacelles.

Step 4 – Termination: Should the Customer notify Safran Nacelles that it is no longer operating Safran Nacelles component, Safran Nacelles shall reimburse the Engineering Services Package balance minus the commercial reward. Such reimbursement will occur within 30 days following the Customer's notification and is conditioned upon payment of any and all outstanding invoices due to Safran Nacelles.

Other terms and conditions:

For any other terms and definitions, please refer to Safran Nacelles Terms and Conditions of Sale of Services available on NacelleLife portal or at the following [link](https://sna.customer.safrangroup.com/knowledgebase/category/?id=CAT-01008), (<https://sna.customer.safrangroup.com/knowledgebase/category/?id=CAT-01008>) which apply. For the avoidance of any doubt, the general terms of purchase of Customer shall not apply.

ENGINEERING SERVICES PACKAGE

July 1st, 2025 -> Dec 31st, 2026



The Engineering Services Package brings the followings benefits:

- ✓ **No burden:** Eliminates all administrative barriers
- ✓ **Time Saving:** No lost time for PO acquisition
- ✓ **Rewarding:** Up to 15 % commercial reward
- ✓ **Flexible:** All engineering and training solutions
- ✓ **Global:** 100% of your Fleet, 100 % of your MRO network
- ✓ **Transparent:** Easy tracking on the NacelleLife portal

SAVE THE ADMINISTRATION BURDEN OF MULTIPLE PO



Remove all administrative barriers for your teams.

Your teams focus entirely on what truly matters: **resolving your engineering challenges quickly and efficiently.**

**SMALL
PACKAGE**

Up to 20

Purchase Orders
avoided

**MEDIUM
PACKAGE**

Up to 60

Purchase Orders
avoided

**LARGE
PACKAGE**

Up to 100

Purchase Orders
avoided

SPEED UP THE DELIVERY OF YOUR ENGINEERING SOLUTIONS



Gain immediate access to our support, without the delays typically associated with purchase order processing.

On average, we observe that a work engagement can be delayed more than 24 hours due to purchase order acquisition.

0

time wasted

PACKAGE COMMERCIAL REWARD



Get a commercial reward corresponding to your chosen package size, which is **immediately available** for use on your account.

**SMALL
PACKAGE**

5%

Commercial
Reward

**MEDIUM
PACKAGE**

10 %

Commercial
Reward

**LARGE
PACKAGE**

15 %

Commercial
Reward

TRAINING SERVICES



100% of the training services can be consumed under the package, according to the valid pricing at the time of the request.

	GENERAL FAMILIARIZATION	ACADEMIC LINE & BASE MAINTENANCE	ADVANCED LINE & BASE MAINTENANCE	STRUCTURAL REPAIR MANUAL	SYSTEM TROUBLE SHOOTING	GSE TR REMOVAL & INSTALLATION	TRU DOOR RIGGING	SPECIFIC ON DEMAND
A320neo	✓	✓	✓	✓	✓			✓
LEAP 1A								
A330neo	✓	✓	✓					✓
TRENT 7000								
A330	✓				✓		✓	✓
TRENT 700		✓	✓					✓
A380		✓	✓					✓
TRENT 900		✓	✓					✓
A380								
GP 7200								✓
C919						✓		✓



ADAPTED TO YOUR NEEDS



Flexible, with all engineering requests and training solutions fully covered.

There are no time limits, allowing you to use your package for engineering or training services **whenever you choose.**

100%

flexible

0

Time limit

TOTAL COVERAGE FOR YOUR FLEET & MRO NETWORK



Extend the package benefits to your **entire fleet** supported by SNA and your **entire MRO network** by authorizing your partners to use your package.

There is no limit to the number of partners you can authorize, and all partners enjoy operator pricing benefits.

100%

of your fleet

(SNA products)

100%

Of your MRO

partners

EASY MONITORING ON NACELLE LIFE PORTAL



Manage your engineering requests 24/7 without effort with NacelleLife portal.

Track your remaining balance, view usage history, and monitor all engineering and training activities.

100%
transparency



YOUR FLEET, OUR RECOMMANDATION



YOUR FLEET

supported by Safran Nacelles

- ✓ A/C type A/C qty
- ✓ A/C type A/C qty
- ✓ A/C type A/C qty

YOUR NETWORK

MRO partners authorized

- ✓ XXXXXXXXXXXXX
- ✓ XXXXXXXXXXXXX
- ✓ XXXXXXXXXXXXX

TRAINING NEEDS

as per SNA catalog

- ✓ XXXXXXXXXXXXX
- ✓ XXXXXXXXXXXXX
- ✓ XXXXXXXXXXXXX

OUR RECOMMANDATION

	Small	Medium	Large
Purchase price	\$ 20 000	\$ 60 000	\$ 100 000
Commercial Reward <small>(% of the purchase price additionally credited after payment reception)</small>	5% \$ 1 000	10% \$ 6 000	15% \$ 15 000
Customer balance	\$ 21 000	\$ 66 000	\$115 000

YOUR ESTIMATED BENEFITS

Up to 60

PO avoided

0 delay

for your engineering requests

10 %

Commercial Reward

SIZE AND SUBSCRIBE



Take time to discuss the service options with your Safran Nacelles representative.



Validate a **tailor-made solution based on your fleets data**, aligned with your forecasted needs:

- Engineering
- Training.

Reference : CSSD-NE-25-10

Package Size : S, M or L

Amount :

- ✓ 20,000 USD for size S
- ✓ 60,000 USD for size M
- ✓ 100,000 USD for size L

MRO(s) authorized to perform requests :

- ✓ XXXXXXX
- ✓ XXXXXXX
- ✓ XXXXXXX

Place an order for a Package with a **single Purchase Order**

**POWERED
BY TRUST**

